

# Implementing a private and secure Cloud for the Legal sector.

## Challenge

Nabarro's relationship with Exponential-e commenced in 2002, when they purchased Connectivity to replicate data between their London and Sheffield offices. By 2005 they needed to upgrade to a higher bandwidth solution in order to better support their business critical applications, which were making increasing demands on their IT infrastructure.

Additionally in 2011, Nabarro extended its private Network to its Singapore office. As an existing supplier, Exponential-e was chosen for its 100GigE Ethernet Layer 2 fibre Network, which supports multiple services over one connection. The improved Connectivity between the sites provided end-users with a faster, more reliable and responsive service with easy access to data maintained in the UK, enabling staff to work more collaboratively across their global offices.

Nabarro embarked on a major IT refresh in 2013 due to a number of business challenges including the relocation of their London headquarters, server and storage hardware reaching end of life, and the desire to move their Data Centre off site. The firm's management team were forward thinking and were looking for an innovative approach to resolve their IT challenges. The firm decided it should move away from the investment spikes of a CAPEX model and move to an OPEX solution that was more scalable, responsive, cost efficient and reliable. By moving to a Hybrid Cloud model Nabarro was able to reduce risk to the firm and its clients.

## Solution

Exponential-e was the natural choice to provide Nabarro with managed Cloud services as we were able to extend the privacy and security of the Network to Nabarro's Cloud, which is all covered by a single end-to-end SLA.

Meeting the data ownership and privacy concerns of the organisation and the Legal sector was a key driver for the successful implementation of their Cloud solution. Data integrity and security were top of the agenda. At all times Nabarro has complete sovereignty and control, as well as quick and easy access to their data and documents. They are confident in the knowledge their data is secure, yet cost effectively maintained. Their Private Cloud



## NABARRO

Nabarro is a major UK corporate law firm offering a broad range of corporate legal services to major national and international clients. The firm is renowned for its positive, practical approach and has more than 100 partners leading 300 lawyers specialising in corporate, commercial property, environmental, litigation and dispute resolution. The firm's headquarters are based in central London with a network of offices in Sheffield, Manchester, Brussels, Dubai and Singapore.

## DON'T JUST TAKE OUR WORD FOR IT

"Exponential-e provides a resilient and scalable Network across our offices in the UK and Singapore. Our primary systems are replicated between Data Centres and, in the event of any unforeseen events or downtime, we can simply switch our applications to our second DC and carry on as normal - client service is not affected."

**Andrew Powell**

Director of IT, Nabarro LLP



technology ensures all data resides on the clean side of the Firewall and is replicated to secondary storage, owned entirely by Nabarro, should an emergency occur.

Combining existing infrastructure with private Cloud services means that Nabarro's IT resources can be re-directed to more strategic business requirements. Exponential-e's support team monitor Nabarro's infrastructure in the form of 24 / 7 x 365 around the clock support.

As well as Cloud and Connectivity services, the high bandwidth Network supports additional services that include IP Telephony, Video Conferencing and Server Replication.

By centralising its internal applications, Nabarro was able to move its servers and applications off site to two purpose built facilities. They also switched their telephone service from traditional ISDN to SIP Trunks, now

a key component of the firm's business continuity strategy as it reduces risk to the organisation and its clients. All Nabarro's Voice and system applications can run with either site down, providing peace of mind for employees, clients and the business. The IT transformation has improved Network and service performance, and helped to streamline business processes.

Providing flexible IT infrastructure services that could be customised was paramount to Nabarro's IT strategy.

"We weren't looking for an 'off the shelf' solution - we needed our IT infrastructure to be built around our business requirements. Exponential-e's approach and smooth implementation exceeded all our expectations" explained Andrew Powell, IT Director.

## BENEFITS

As a trusted advisor and existing Service Provider, Exponential-e listened to Nabarro's IT challenges to design and implement a solution that suited them and their operational practices. Nabarro was delighted with the service from Exponential-e, and in particular the level of customer support that they received before, during and after the implementation.

Since the introduction of their extended WAN solution and Cloud implementation, Nabarro has experienced improved performance, increased uptime and greatly enhanced flexibility.

In addition, the firm has the peace of mind that they have robust back-up plans in place. By using live replication between two secure, resilient Data Centres, Nabarro has the reassurance in the event of a disaster they could quickly be back up and working – with their email service available immediately during downtime.

## RESULTS

- All offices and data centres utilise high bandwidth connectivity to support primary and secondary applications.
- Improved Business Continuity and Disaster Recovery.
- Our Virtual Data Centre offers the flexibility to scale, even with the most demanding volume of client documents.
- The Private Cloud solution has enabled Nabarro to work more efficiently both internally and for their clients.
- The reassurance that their data is protected and compliant within the stringent standards set by the SRA.
- Data Centre maintained by Exponential-e, generating resource and cost savings.

## ABOUT EXPONENTIAL-E

Innovation is at the core of Exponential-e, and has been since our inception in 2002. We wholly own our super-fast Network, and our fusion of complementary technologies - a carrier-class Network and Cloud infrastructure - means we can deliver enterprise applications at wire speed for a superior end-user experience. We deliver scalable, dynamic and bespoke solutions. Renowned for our

responsiveness, coupled with our customer centric approach, and a UK based 24 / 7 x 365 service desk, means we offer unrivalled expertise.

To find out more about Exponential-e visit [www.exponential-e.com/Nabarro](http://www.exponential-e.com/Nabarro) or email [info@exponential-e.com](mailto:info@exponential-e.com)



**Exponential-e Ltd**  
100 Leman Street, London E1 8EU



Telephone  
**+44 (0) 845 470 4001**



Visit the website  
[www.exponential-e.com](http://www.exponential-e.com)

