" Your Cloud is only as good as your Network "

exponential-e
APPLIED INNOVATION

> **Our future growth will come from applied innovation – we are always pushing ourselves to offer smarter solutions.**

Lee Wade,
CEO Exponential-e

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ABOUT US

Exponential-e is an award-winning, privately owned British Cloud and Connectivity provider. We pride ourselves on delivering super-fast, low latency Connectivity, flexible and resilient Cloud solutions and world class IT Services.

Our Cloud infrastructure is fully integrated with our 100 Gigabit Carrier-Class Ethernet Network utilizing premium grade enterprise compute. It is supported by our UK based 24/7 x 365 customer service desk to deliver a non-stop compute platform for our clients.

Our closely integrated Cloud-Network model has helped hundreds of organisations seamlessly transition to the Cloud – and we firmly believe that "Your Cloud is only as good as your Network."

Quite simply, we deliver 'Peace-of-mind-as-a-service'.

OUR CORE CREDENTIALS

- Customer Service Excellence is our No.1 priority – supporting over 2,800+ customers and with 96% referenceability.
- We work to International Management Standards with 7 BSI ISO Accreditations.
- London Stock Exchange's Top 1000 Companies to Inspire Britain.
- Dun & Bradstreet Accredited No. 1 status.

WHY EXPONENTIAL-E?

- Our Network is the UK's first 100Gig Ethernet core business only Network.

- Super-fast, low latency Connectivity.

- All services delivered down one pipe for 100% Network visibility and control.

- Converge multiple services over one connection with an end-to-end SLA.

- World-class customer service.

- Constant innovation.

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OUR MISSION

Achieve the status whereby Exponential-e is formally acknowledged amongst our peers, competitors and customers as the most advanced and innovative business technology enabler in the world. A world-class company.

EXPERTISE.   INNOVATION.   EXCELLENCE.   EXPONENTIAL-E

At Exponential-e, we strive to constantly exceed expectations through innovation and service. We have built our business on a strong foundation of technology firsts. We listen carefully and work tirelessly to find creative and effective ways to solve our customers' business challenges.

SUPPORTING OUR CUSTOMERS

Exponential-e has a strong presence across the UK, enabling us to deliver our excellent customer service wherever your office may be located .

From Cloud and Data Centre solutions, to Managed IT Services and Unified Communications – we can tailor our services and solutions to meet your business requirements.

From our offices in Spinningfields, located in Central Manchester, and in the heart of the City of London in Leman Street, our team is on hand to support you every step of the way.

> 66 We selected Exponential-e as it provides the right balance of cost, risk, flexibility and value for money, and has a reputation built on innovation. 99

> 66 This partnership will be a vital ingredient in the long-term success of the University and we look forward to collaborating with Exponential-e in the future to enhance the reputation and success of our University. 99

Middlesex University London

– Paula Vickers
Director Computing &
Communications Systems Service

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WELCOME TO EXCELLENCE & INNOVATION

Exponential-e has earned the trust of more than 2,800+ businesses by delivering world-class customer service, innovation and technical expertise. Our award winning customer service and our constant innovation keep our customers at the leading edge of their industries.

CUSTOMER SERVICE

We work in partnership with our customers to understand their complex and unique Network requirements, customising solutions that are a perfect fit for each customer.

APPLIED INNOVATION

We are constantly looking for new ways to give our customers the edge they need. We have the fastest Network. Security is built in to ensure you have the flexibility to embrace new technologies without worrying about cyber-attacks.

TECHNICAL EXCELLENCE

Boasting 7 ISO accreditations, Exponential-e is a leader in delivering world-class services. We adhere to the most stringent practices with a laser focus on quality assurance programmes.

OUR SERVICES

You need technology that fuels your growth. You need convenience and simplicity. You want consistent service levels and a provider who understands your business.

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CONNECTIVITY SERVICES

With a 100GigE core, our UK wide business only Network has the reach to deliver superfast, low latency Connectivity across the UK.

CLOUD SERVICES

Our range of Cloud solutions can provide your business with the flexibility and agility that it requires. All whilst remaining safe, secure and private.
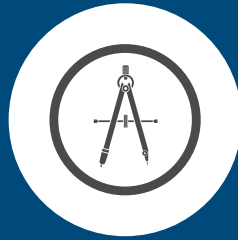
UNIFIED COMMUNICATIONS

Increase productivity with communication services that deliver enterprise-class collaboration. All Voice services are resilient and highly scalable.

DATA CENTRE SERVICES

Our Data Centres have been chosen because they offer low latency and high connectivity. With low PUE ratings and proven low TCO (Total Cost of Ownership) these are the most efficient Data Centres in the UK.

MANAGED IT SERVICES

From IT infrastructure and application migrations to Network monitoring, our team of experts will project manage every step to ensure your projects are delivered without disruption to your day to day operations.

SECURITY

As the most accredited Cloud and Network provider in the UK we are a trusted safe haven in a world of hacks and data breaches. We can work with you to enable secure, yet flexible solutions that allow employees to work how they want without compromising on security.

DON'T JUST TAKE OUR WORD FOR IT...

We take great pride in the comments that we receive from our customers, and we are delighted that they are happy to refer us to others. Our dedication to great customer service is what fuels our growth and feedback from our customers further enables us to succeed...

" After consultation with several suppliers, Exponential-e were streets ahead of the competitors, understood our challenges and offer the latest technology to support all aspects of our infrastructure under one roof, whilst still being cost effective and competitive to meet our restricted budget. "

Tim Cornish – Head of ICT, Carers Trust

" We implemented the biggest changes ever to our systems in just 3 months with everything completed on time and working seamlessly as planned. Everything happened over a weekend with no disruption to our staff. "

Paul Chipperfield – IT Systems Development Director, Price Bailey

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EXPONENTIAL-E OFFERS A CONVINCING CLOUD TRANSITION MESSAGE

"Exponential-e markets itself on the quality of its Network, centred on its core VPLS capabilities. This translates into a Cloud-ready message.

Exponential-e is developing a Cloud vision that includes visibility and control over a customer's entire Cloud and Network estate and the ability to deliver new connections and virtual machines on demand.

Exponential-e offers a convincing Cloud transition message through its ability to extend its Network into the customer site. This allows for replicated services (i.e., on-site and in the Cloud) which aids gradual transition of services to the Cloud, as well as workload balancing, and business continuity.

The company has displayed healthy organic growth over several years."

Gary Barton – Principle Analyst, Business Network and IT Services

Current Analysis®

OUR UK NETWORK MAP

Our carrier-class Network reaches over 90% of UK businesses.

The very design of our Network has businesses in mind and is built around major metro-hubs including London, Birmingham, Manchester, Leeds, Bristol, Glasgow and Edinburgh.

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KIRKWALL

ABERDEEN

DUNDEE

GLASGOW

EDINBURGH

NEWCASTLE
SUNDERLAND

BLACKPOOL

LIVERPOOL

LEEDS

MANCHESTER

SHEFFIELD

NOTTINGHAM

COVENTRY

BIRMINGHAM

NORWICH

PETERBOROUGH

WALES

MILTON KEYNES

CAMBRIDGE

CARDIFF

OXFORD

LONDON

BRISTOL

EXETER

SOUTHAMPTON

CRAWLEY

BRIGHTON

BRIGHTON

In the London zoom circle:

AMWOOD
CHIGWELL
LONDON
HARROW
ROMFORD
WEMBLEY
RICHMOND
DARTFORD
SIDCUP
KINGSTON UPON THAMES
MITCHAM
BROMLEY
CROYDON
ORPINGTON
HESSINGTON
SOM

Legend:

◉ EXPONENTIAL-E POINTS OF PRESENCE

TO CHICAGO   NEW YORK   FRANKFURT

ACCREDITATIONS

We work hard to maintain our ISO accreditations, and are regularly audited by the BSI to ensure we continue to offer the best service to our customers.

ISO 9001:2008
Quality Management Systems

ISO 22301:2012
Business Continuity Management System - BCMS

London Stock Exchange's 1000 Companies to Inspire Britain
2016 / 2015 / 2014

ISO 27001:2005
Information Security Management Systems

ISO 50001
Energy Management

Institute of Customer Services

ISO 20000 - 1:2011
Service Management

ISO 14001
Environmental Management

PRINCE2

ISO CSA STAR
Cloud Security

Dun & Bradstreet 1 Rating

ITIL

PCI DSS

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